GARFIELD PARK CONSERVATORY ALLIANCE

2020 Year In Review Reporting on Programs, Events, Communications & Fundraising



2020 Year In Review Narrative

In March 2020, the Garfield Park Conservatory, like cultural institutions everywhere, was forced to close to the public due to the coronavirus pandemic. Following public health directives, and for the safety of visitors and staff, the Conservatory's indoor gardens remain closed at this time, and all on-site public programming has been suspended through at least Dec. 31, 2020.

Over the summer, the Alliance and the Park District worked together to maximize the Conservatory's 12 acres of outdoor space for public use, helping Chicagoans to safely reconnect with nature after months of isolation. On July 1, we reopened the outdoor gardens first to the local community within a 1-mile radius of the Conservatory, followed by members, and then the general public. The reopening included new safety procedures, a limited schedule, and a new timed, ticketed (still free) registration system to limit capacity and ensure proper social distancing. We also forged ahead with a special outdoor exhibit, *The Flowers of Monet*, to complement The Art Institute of Chicago's exhibit *Monet and Chicago*. The exhibit, which ran September through October and included a \$5 admission fee for adults, provided a much needed bump in attendance and revenue. More than 27,000 visitors came to the outdoor gardens July – October.

The extended closure of the indoor gardens is having a significant financial impact on the Alliance. An assessment of the Alliance's FY21 first quarter (July-September) shows attendance down 61% from the prior year. While there is no admission fee to enter the Conservatory, we do accept visitor donations at the door, which account for 12% of annual income. Gift shop sales were down 83% and event rentals, the proceeds from which are shared by the Park District and make up 10% of our operating income, have been canceled since the pandemic began. Thanks in large part to the Monet exhibit, door contributions were down only 5% during the first quarter. However, with the outdoor gardens now closed for the season, we expect the economic impact of the ongoing public health crisis to last well into 2021, particularly if we are unable to reopen the indoor collections.

These extraordinary circumstances have presented the Alliance with a number of challenges, but they have also provided opportunities to rethink traditional approaches to programming and to experiment with new ideas for engaging audiences. At the onset of the pandemic, we adapted our programs and outreach activities to focus on new digital and remote ways to engage the Conservatory's constituents – from school-age children to plant and gardening enthusiasts to

members and donors. This included new online educational content for families and parents, virtual tours, classes and lectures, and significantly increasing our social media presence in an effort to continue to serve and connect with constituents in the absence of face-to-face interactions at the Conservatory.

While some of our adult programs (primarily drop-in gardening demos and classes) are on hold, others, like yoga and the monthly lecture series, have not only continued, but flourished in a virtual format. We have seen increased participation in these programs (yoga is up 122%; lectures are up 342%), and we have broadened their reach beyond Chicago to engage virtual participants from around the country, as well as internationally. Revenue from these program fees, though a small percentage of our operating budget, has increased 23% since going virtual.

In the area of nature education for schoolchildren and families, we converted field trip experiences into digital materials and made them available to educators and caretakers who have assumed the role of teacher at home; we published nature workshop booklets highlighting educational nature-based activities to do at home without special tools or experience; and this fall, we began offering school field trips remotely, inviting teachers and students to join a staff-guided tour of the Conservatory from their classroom or home. Traffic to our online resource center is up 630% from last year, a good indicator that teachers and parents/caregivers are looking to the Conservatory for resources and support for their remote learning efforts.

The community of East Garfield Park has been particularly hard hit by Covid-19, so we have ramped up support of the Garfield Park Community Council and other fellow West Side organizations, using our social media platforms to promote community clean-ups and food drives and to connect our audience to social service agencies responding to the needs of local residents. During the past season, we also grew and donated more than 900 pounds of fresh produce to local food banks working to address food insecurity in our community.

One of our top priorities during the Conservatory's closure has been to maintain our connection to and support of the local youth enrolled in the Urban Roots Teen Docent Program. Urban Roots engages Al Raby High School students in leadership development, job skills training and social-emotional learning. Alliance staff converted the summer internship experience to a distance learning program in which the teens learned to develop their own podcasts and tutorials focused on "green" content for the Conservatory. Eager to stay connected to the Conservatory, and their Urban Roots mentors and peers, 17 out of 21 potential participants joined us for the summer program, despite its unusual format.

We have used the pause in on-site program delivery to make progress on key strategic planning initiatives adopted by the Alliance Board of Directors in January. A primary goal of the strategic plan is to establish the Conservatory as "the most inclusive campus for nature education in the nation." Our team began significant work toward this goal in August, embarking on a year-long training in diversity, equity and inclusion

through the Of/By/For All Change Network to ensure that our organization is inclusive, relevant and sustainable. This work, supported with a new grant from the Walder Foundation, also includes an evaluation and re-envisioning of our current community engagement methods to be more responsive and impactful, as well as the implementation of new strategies to grow participation and strengthen collaborations with like-focused organizations to build a vibrant network for engaging West Side residents in nature and its many benefits.

We have also re-energized the effort to renovate the indoor Elizabeth Morse Genius Children's Garden. With support from the Elizabeth Morse Genius Charitable Trust, we recently retained outside counsel to assist us in orchestrating a capital campaign to fulfill the fundraising goals for this project with the goal of welcoming children into a new and improved nature play space in November 2021.

Additionally, the Alliance applied for and was awarded a \$595,600 grant from the Illinois Department of Natural Resources to renovate the visitor lobby. The funds, issued through the Public Museum Capital Grants Program, enables us to further contribute to the Conservatory's capital needs. The grant will fund much needed upgrades to the lobby and reconfigure it to accommodate the Conservatory's growing attendance, which had surpassed 260,000 annual visitors in 2019 and is certain to exceed that record attendance after the re-opening of the EMG Children's Garden.

Despite the many challenges of 2020, the Garfield Park Conservatory Alliance continues to work in support of our mission to change lives through the power of nature. We believe the lessons learned during the past year will position us to better serve Conservatory visitors, members, donors, partners, and the Garfield Park community well past the pandemic.

2020 Report: Programs and Interpretation

Programs Staff Updates:

- New School and Groups Program Coordinator 3/1/20
- Departure of Exhibits Manager 3/13/20 (remains vacant)
- Departure of Nature Education Coordinator 8/15/20 (remains vacant)

Highlights from the year:

- Family programs:
 - Programming from January through mid-March saw increased attendance compared to 2019.
 - New observation stations around the themes of fossilized ferns.
 - o Sensory bins included: coffee beans, chai spice and flower themes.
 - Last family program occurred on March 11, 2020 before transitioning to online monthly resources.
 - Hits to our resource page have increased by over 600%. Resources include activities to do at home with kids, coloring pages, DIY recipes for playdough and fake snow, as well as digital tours.
 - Winter break family tours of the Conservatory, similar to a field trip, happen for young kids and kids of all ages. These were featured on My Chi My Future, along with all of our online STEM resources.

• Teen programs:

- Urban Roots
 - Bi-weekly sessions continued January through mid-March before ending for the school year due to remote learning and our status as a vendor.
 - No recruitment for year 1students; year 2 and 3 students worked remotely over a 10-week summer program on developing podcasts and educational materials.
 - September December, recruitment for year 1 teens proved difficult. No new recruits started the school year program.
 - Year 2 and 3 students meet bi-weekly, working on podcasts and educational videos.
- Raby and Project Art

Plans were in place for two art shows.

Al Raby art students planned to visit the Art Institute as a component of our collaboration – the Conservatory featured a companion garden *The Flowers of Monet* to align with the blockbuster exhibition *Monet & Chicago*. After a behind the scenes tour and time with Art Institute staff and curators, students were to create paintings to be displayed in *The Flowers of Monet* garden.

The second art show was a collaboration with Daley Library's Project Art program where students would showcase their artwork in the Community Room with a

caretaker evening to see the art and learn about the Conservatory. Both projects were put on hold due to COVID-19.

Schools & Groups:

- School groups continued to visit January March, which are slower months for us.
- With no spring or summer field trips, staff were able to complete the resource development for IMLS grant year 3, and create a completely new themed experience.
- Resources were converted into staff-led field trips for fall/winter. Weekly field trip times are offered on Mondays and Tuesdays, first to SEED partner schools and now more broadly. Students from pre-school to college have participated in a field trip since starting in November.

• Exhibits & Interpretation:

- o Interpretation of the Spring Flower Show: Golden Hour included graphics and signage in the display and for promotion. A digital tour was created to tie in content to a color safari.
- The Flowers of Monet exhibit ran September through October; on-site interpretation created in conjunction with CPD staff.
- Winter Flower Show: Gratitude promotional graphics created. Digital tour created and virtual tours created for live GPCA staff led tours.
- New signage created for summer outdoor re-openings and indoor (eventual) reopening. Includes new campus map by Bluestone Terrace.

• Adult programs:

- Programming almost seamlessly transitioned to the virtual space only one yoga class was missed before moving online.
- Yoga participation has skyrocketed with the virtual platform and is now offered every Saturday.
- New senior art 8-week series included watercolors and nature journaling, a 6-week botanical drawing class for all ages and a 3-week drawing desert plants.
- New greening/growing classes offered in-person prior to covid and now all virtual. Hands-on component still feasible through Zoom platform.
- Music Under Glass series had two concerts in-person and then transitioned to virtual concerts this summer. Reduced concerts from 8 to 4 for the year due to the circumstances.
- September and December lectures showcased current exhibits (Monet and Poinsettias).

Volunteers:

- Volunteers were active January mid-March, then resumed activity in July to a limited extent.
- Beekeeping, plant propagation, composting, tour guides and special event volunteers were heavily impacted by COVID-19 and had limited or no shifts after mid-March.
- General horticulture shifts resumed outdoor shifts in July and indoor shifts this fall in a limited capacity with new safety measures in place.

Community Engagement:

- 250 families received GPCA activity kits at Garfield Park Harvest on the Plaza event 10/31/20
- 150 families received GPCA activity kits at GPCC's Ringing in the Holidays event 12/19/20
- Helped solicit \$1,500 donation to GPCC's garden network for raised beds.
- 904 pounds of produce donated to community garden market
- 372 seedlings donated to community members through our seedling propagation program

Engagement Totals (2020 vs. 2019):

- Drop-in Demos (composting, beekeeping, gardening) live or virtual: 1,063/3,874
- Lectures: 1,294/357
- Family programs: 13,365/36,276
- Public tours: 1,367/380
- Events Sweet Saturday & MUG: 2,808/4,958
 Art, Beekeeping, Gardening Classes: 178/414
- Yoga: 2,976/730

Total: 23,051/46,709

December Plant Highlights: Celebrations

**Please note: due to the ever-changing and growing nature of the Conservatory, plants may move locations and flowers and fruit may not always be visible.





Where do we find it in the Conservatory and why do we find it here?

The papyrus is in Sugar from the Sun near the taro plant. Papyrus enjoys warm, wet conditions, which is what most plants in Sugar from the Sun prefer. Also, Sugar from the Sun showcases plants that we use in our everyday lives—papyrus is one of these plants!

How does it grow or reproduce and what is special about it?

Papyrus is very flexible in its methods of reproduction, since it can reproduce through both rhizomes and seeds. The feather-duster-like tops of the papyrus are where the flowers grow and also make great nesting sites for birds. Thus, the plant is able to encourage its pollination through its structure.

How do humans use it or interact with it?

We have been using papyrus since Ancient Egyptian times! Ancient Egyptians used papyrus for baskets, sandals, blankets, incense, bowls, utensils, fuel, and of course, paper. Many people still use papyrus for these various purposes today. We can also use it ornamentally since it is such an interesting plant to look at!

How do we use it for celebration?

The first paper ever created was made out of papyrus, which is how the popular stationary store, "Papyrus," got its name. As you write and receive holiday cards this season, you can think of this plant!

December Plant Highlights: Celebrations

**Please note: due to the ever-changing and growing nature of the Conservatory, plants may move locations and flowers and fruit may not always be visible.

Aloe vera



Where do we find it in the Conservatory and why do we find it here?

We can find *Aloe vera* in the Desert House. Aloe plants are a type of succulent, whose leaves have adapted to be able to store an immense amount of water. This enables aloe to survive in the absence of rainy weather, in places like the desert.

How does it grow or reproduce and what is special about it?

Aloe vera can reproduce asexually through offsets (small, complete daughter plants produced on the mother plant) or sexually through flowers. The aloe has flexibility in reproduction to increase its chances of reproduction. When it flowers, it shoots the flower up on a stalk so that it is more accessible to pollinators. Something special about how Aloe vera grows is that it forms mycorrhiza, an underground fungus that helps the plant access nutrients in the soil.

How do humans use or interact with it?

The gel in the leaves of *Aloe vera* plants often contains chemical compounds that have medicinal properties—many of the lotions and creams we produce contain aloe! These chemical compounds are also said to heal sunburns and minor burns. People also drink *Aloe vera* juice to aid in digestion, though there is no scientific evidence to support this benefit.

How do we use it for celebration?

Aloe vera is used in many nice lotions and moisturizers. We use Aloe vera in our lotions because it is said to have soothing, anti-irritant, and other medicinal properties. The part of the plant that we actually use for this is the sticky gel, which is found when the aloe leaf is broken in half. If you give a gift like this to somebody this holiday season, you can tell them that the gel from the inside of the leaf of the aloe plant helps give the lotion its soothing, moisturizing properties!

December Plant Highlights: Celebrations

**Please note: due to the ever-changing and growing nature of the Conservatory, plants may move locations and flowers and fruit may not always be visible.





Where do we find it in the Conservatory and why do we find it here?

The cinnamon tree is located in Sugar from the Sun across from the banana plants. Cinnamon is an item that we use in our food, much like other plants you will find in Sugar from the Sun!

How does it grow or reproduce and what is special about it?

Cinnamon is cultivated in a very interesting way! It is grown for two years and then the young tree stems are cut down. This allows for lots of new growth from the roots the following year. We cultivate the cinnamon tree like this so that we can harvest its bark in a sustainable way. The cinnamon tree will reproduce with seeds, just like most other trees.

How do humans use it or interact with it?

Cinnamon is a common spice that is used all over the world for cooking, baking, candles, potpourri, and more. The part that we think of as "cinnamon" is actually the inner bark of the tree! When the inner bark of the tree is removed, it rolls up when it dries out, creating what we recognize as a cinnamon stick!

How do we use it for celebration?

When you think of the holidays, what types of smells come to mind? Cinnamon is a scent commonly associated with the holiday season! We use it to spice our apple cider, desserts, and the air through candles, cinnamon brooms, and potpourri!

GARFIELD PARK CONSERVATORY ALLIANCE

NATURE GAMES & ACTIVITIES FOR AT-HOME PLAY

We've assembled some of our favorite ideas to help inspire your playtime with young ones (ages 5 and under) at home! We hope this helps you enjoy your time together in nature and at home

Mystery Box Matching

Take an old cardboard box or shoebox, about 10"x12"x8". Cut a round hole in the narrowest end of the box. Take turns: one person places an object inside the box and the other person guesses what it is using only their sense of touch! Younger learners enjoy the mystery box as well, in our experience they're especially interested in putting things in the box and pulling them out.



Spring flowers like this peony make great items for this because of their texture. Photo by Brenda Timmermans

I-Spy Out Your Window

This works great if you have a pair of binoculars but works even if you don't. Look for signs of spring, animals, or anything else. You might be surprised what you see out your window! Another game that you can play by looking out your window is "What's Lovely Today?" Every day (even on bad weather days), challenge each person to find something that they find lovely out the window. The rest of the group guesses what that person found lovely by asking yes and no questions.



What can you see from your window? Photo by Juan Pablo Serrano Arenas

Rock Stacking Championship

On your next adventure outside, look for good rocks and pebbles. Bring home your collection and start a rock stacking championship! This is a great way to teach children to treat items carefully and with respect as well. Decide what the goal of your game is. Is it who can stack their rocks the tallest or use the most rocks?



Stacking rocks is a great activity to develop hand-eye coordination for younger learners. Photo by Nicolazzi Xiong

Scavenger Hunt

Lots of scavenger hunts are lists of objects or pictures. Why not try flipping the script and making a physical object scavenger hunt? Recycled egg cartons are perfect for this! You can paste pictures of sights, textures, sounds, or even colors normally found on a nature walk inside the different cups of the egg carton. Take the carton with you and as you find things that match your list, add them to the right spot in the egg carton. For older learners, make this more challenging by adding harder-to-find items to the list.



A color-based nature safari in an egg carton. Photo by Kris Antonius



This work is supported in part by a grant from PNC Foundation for education with young children.

Nature bowling

Find natural objects that can stand on their own, like pine cones. Find a ball or anything that is easy to roll to knock down the nature pins. This is a great game to develop handeye coordination and gross motor skills for younger learners.



Pine cones make great bowling pins for this game. Photo by Chris Gonzalez

Nature Tic-Tac-Toe

This game requires two people. Create a "#" on the ground. You can use chalk if you have it, or try using twigs! Use natural objects but each player must have a different collection from the other. Player 1 might use rocks and player 2 uses pine cones.



This set up uses sticks tied together to make "x"s for tic tac toe. Photo from education.com

SHARE YOUR EXPERIENCE!

Post about your adventures and tag us at @gpconservatory or use the hashtag "#GPCatHome"!



What's in a Name? Teacher Resources

In this activity your students will have the opportunity to learn about plant names through a scavenger hunt in our greenhouses. The scavenger hunt focuses on plants with animal names in their common names, but will have students looking for scientific names and drawing plants as well. We are trying to teach students about scientific nomenclature and taxonomy in a creative and exploratory way.

Goals & Standards:

- 1. To engage with the plant collection at the Garfield Park Conservatory in a fun way
- 2. To learn the difference between common names and scientific names
- 3. To better understand binomial nomenclature and why scientists use it

Next Generation Science Standards: 2-LS4-1

Common Core Standards: CCSS.ELA-LITERACY.RH.6-8.7

Vocabulary:

Binomial nomenclature – the two part naming system used to assign scientific names to all living things; contains a genus and a species

Taxonomy – the scientific classification system used to sort organisms and name them Phylogeny – a branch of biology that studies the genetic relationships and evolution of organisms

Genus/genera - an important taxonomic category that is after family but before species

Species – the primary taxonomic category, which is unique to an organism; members of the same species can exchange genes and reproduce successfully

Common name – a non-scientific way of naming an animal or plant, these are used in everyday language

Talking points during your trip:

- Why do living things have scientific names as well as common names? Sometimes different species share the same common name. Other times one organism will have multiple common names. For example, the fish-like organism in our Children's Garden is known as an axolotl, the Mexican salamander, or the Mexican walking fish! Using a genus and a species allows scientists to be very specific.
- Scientific names are always italicized or underlined, and the genus is capitalized but



not the species. This makes it easy to figure out that something is a scientific name.

- Sometimes a genus is named after a person rather than a Greek or Latin word for something descriptive about the plant. When a scientist discovers a new species, they get to decide what its species name will be.
- Sometimes plants get a new scientific name when researchers do genetic research and determine a new relationship between plants that were previously in different genera.
- Taxonomic classification is like a road map of where a species sits among all the other organisms in the world. You can talk about kingdoms, phylum, class, order, family, genus, species and how these all relate to each other.
- It's not just plants that have scientific names—you can mention some of the animals living in our greenhouses. The koi in our ponds are a type of Amur carp (Cyprinus rubrofuscus). Our axolotls are Ambystoma mexicanum.

Back in the classroom:

- Have students pick one plant from the Conservatory and follow its scientific nomenclature all the way to its kingdom.
- Students could come up with their own plant with an animal in its common name. They can draw their imagined plant and explain why it has that common name. Then have them make up a genus and species.
- If students discovered a new kind of plant, what would they name the species? Explain that they aren't allowed to name it after themselves. What would they pick then?

If you want to further talk about taxonomy, here's an example of our axolotl's taxonomic classification:

Kingdom: Animalia Phylum: Chordata

Class: Amphibia

Order: Urodela

Family: Ambystomatidae

Genus: Ambystoma

Species: A. mexicanum





What's in a name?

A name-based scavenger hunt for Garfield Park Conservatory

Background: Did you know that scientists name living things in a special way? All living things, like plants, have a scientific name and a common name. The scientific name is always in the language of latin or greek, and has two parts: a genus and a species. The common name is what we use everyday to talk about living things around us. Some common names even have animals in them!

For example: look at the sign for our bunny ears cactus below. The scientific name is Opuntia microdasys. As you can see, the common name is usually very different from the scientific name! On our tags you can also find the plant's native region & family. Plants in the same genus are related like siblings, and plants in the same family are more like cousins.

Directions: On the page below we have some of the animal names you can find in common names of plants inside each of our houses. See how many you can find!

- For each room or set of rooms, pick one plant you find with an animal name.
- Write down its scientific name and common name.
- Draw that plant in the space provided.
- Finally, briefly explain why you think it has this name!



Fern House

staq

hare

- bird
- fish
- crocodile
- caterpillar rabbit
- squirrel
- bear
- peacock

Palm House

bird lobster spider

elephant

- oyster
 - shrimp
 - horse
 - zebra
- parrot parakeet
- bear
- peacock

Common name:

Scientific name:

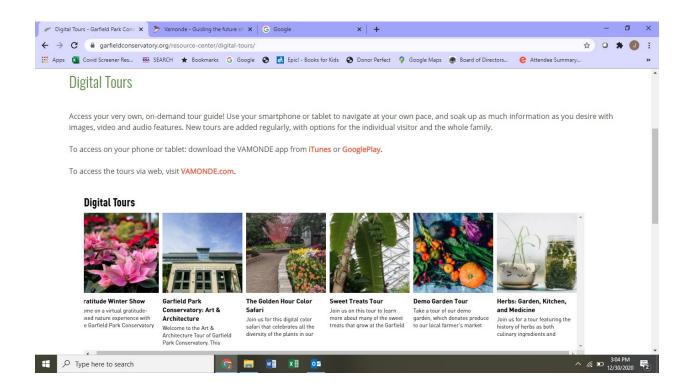
Why do you think it has this common name?

Scientific no	ıme:				
Why do yo	υ think it h	as this c	ommon no	ıme?	
. ,					

the Sun, & Aroid House	• octopus	snake	• goat	• cub
 ant bird dragon elephant bird guppy 	elephantfowlpanda	bunnyoxbear	horsezebra	hedgehogcat
Common name:	Common na	me:		
Scientific name:	Scientific na	me:		
Why do you think it has this common name?	Why do you	think it has t	his common nam	ne?
1. What plant's name were you most surprised by? W	hat surprised you	ś		
2. Why do you think so many plants have animals in t	heir names?			
3. What did you notice about the scientific names for	the plants you fou	ınd?		
4 Mby do you think some many bours bours law for	ا - سانس ملانس م	in their resu		
4. Why do you think some rooms have have lots of ploonly have a few?	ants with animals	in their nam	ie dut some roc	oms

Desert House

Children's Garden, Sugar from



2020 Report: Communications & Social Media

In August of 2020, we developed a digital reporting dashboard that gave high level performance views of our website, social media channels, email marketing, YouTube and Google Search.

Through monthly reports, we are able to see MoM and YoY data on website traffic, social media growth, top performing posts per social channel and more. We added LinkedIn as a posting platform.

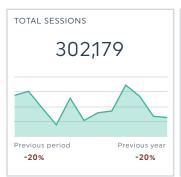
As of December 14, 2020, we have 84,752 followers across Facebook, Instagram, Twitter, LinkedIn and YouTube.

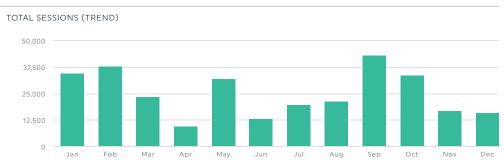
Please see the following report for 2020 totals. Note, some social media platform APIs don't provide historical data, only data from when the dashboard was created, so we don't have all historical data for comparison for Instagram, LinkedIn and Twitter.



GARFIELD PARK CONSERVATORY REPORTING DASHBOARD - YEARLY VIEW

WEBSITE VISITS AND PERFORMANCE





TOP SOURCES BY SESSIONS	
Medium	Sessions
organic	159,396
(none)	92,026
referral	49,026
email	1,247
срс	482
ios_app	1
social	1
	Medium organic (none) referral email cpc ios_app

TOP CITIES BY SESSIONS	
City	Sessions
Chicago	169,970
Oak Park	6,955 ■
(not set)	4,411 I
Evanston	3,230
Indianapolis	2,990
Berwyn	2,530
Naperville	2,056
New York	1,880
Milwaukee	1,652

SOURCE / MEDIUM BY SESSIONS	
Source / Medium	Sessions
google / organic	151,842
(direct) / (none)	92,026
m.facebook.com / referral	12,266
linktr.ee / referral	4,536
bing / organic	4,024
choosechicago.com / referral	3,695
timeout.com / referral	3,143
I.facebook.com / referral	2,382
yahoo / organic	2,093
chicagoparkdistrict.com / referral	1,713

TOP REFERRERS BY SESSIONS	
Source	Sessions
m.facebook.com	12,266
linktr.ee	4,536
choosechicago.com	3,695
timeout.com	3,143
I.facebook.com	2,382
chicagopark district.com	1,713
facebook.com	1,580
thrillist.com	1,252
l.instagram.com	1,229
t.co	660

TOP LANDING PAGES BY SESSIONS	
Landing Page Path	Sessions
/	153,133
/visit/	23,701
/event/chicago-park-district-flower-garden-sale/	13,249
/event/the-flowers-of-monet-exhibit/	10,751
/covid-19-updates/	6,124
/about-us/room-rental-information/rental-rates/	5,246
/events-programs/	4,318
/resource-center/digital-tours/	4,141
/about-us/room-rental-information/	3,744
/gardens-collections/	3,627



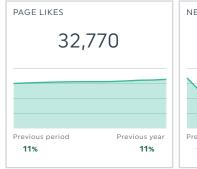
Keyword	Sessions
(not provided)	155,783
garfield park conservatory	1,032
(not set)	879
amazon	135
garfield park conservatory chicago	119
garfield conservatory	115
https://garfieldconservatory.org/	47
garfield conservatory chicago	44

CONSTANT CONTACT - NO YEAR END DATA YET



No Data

FACEBOOK PAGE

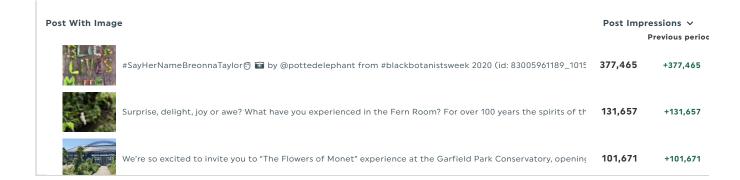








POST IMPRESSIONS



FACEBOOK ADS

PAGE LIKES	CTR (ALL)	IMPRESSIONS	AMOUNT SPENT
0	0.00%	0	\$0.00
Previous period Previous year 0% 0%	Previous period Previous year 0% 0%	Previous period Previous year 0% 0%	Previous period Previous yes 0% 0%
ENGAGEMENT BY CAMPAIGN			There is no data for this perior
ENGAGEMENT BY AD (WITH IMAGE)			There is no data for this period

INSTAGRAM PAGE

FOLLOWERS	IMPRESSIONS	PROFILE VIEWS	WEBSITE CLICKS
48,758	5,557,537	70,340	10,703









TOD IN	CTACDANA	DOCTO DV	ENGAGEMENT

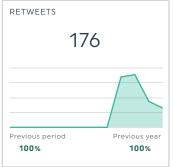
Post With	Image	Engage	ement ∨	Impres	sions	Rea	ch	Engagem	ent Rate
E.W.	#sayhernamebreonnataylor (*) ** by @pottedelephant from #blackbotanistsweek 2020 #saytheirnames #sayhername	11,978	+11,978	113,087	+113,087	104,846	+104,846	10.09%	+10.09%
	Virtual Event: Tag a friend who would love to learn how to craft two floral themed cocktails, all for a good cause! (Link in bio) Including a	3,062	+3,062	46,368	+46,368	43,146	+43,146	6.14%	+6.14%
	Get you a plant who can do it all 🔮 #dollypartonchallenge	3,018	+3,018	38,428	+38,428	36,815	+36,815	7.70%	+7.70%
1	Surprise, delight, joy or awe? What have you experienced in the Fern Room? For over 100 years the spirits of the Fern Room have inspired us. Now, "A Genius of	2,937	+2,937	20,350	+20,350	15,512	+15,512	13.98%	+13.98%

TOD INISTACDAM DOSTS BY IMPDESS	SIMOL

	TOP INSTAGRAM POSTS BY IMPRESSIONS						
Post With Image							
	BLIER LWS Marie	#sayhernamebreonnataylor (ib) was by which was by which was been blacklived by which was blacklived b	113,087	+113,087			
		Virtual Event: Tag a friend who would love to learn how to craft two floral themed cocktails, all for a good cause! (Link in bio) 🛞 🞖 Including a demonstration on how this 'Don't Burst My Bubble' cocktail is made, using honey from Garfield Park Conservatory hives! 🛎 🙀 Join us for the virtual event, FLEUROTICA: Sip + Rewind, this Tuesday, November 17 at 6pm. Your \$25 ticket includes a cocktail class from Mixologist @slava_barborisov of	46,368	+46,368			
		Get you a plant who can do it all 🌵 #dollypartonchallenge	38,428	+38,428			
	VI S	Tomorrow is Sweetest Day. But don't mess with our plants, though. Via @botanical_blackman/@officialplantmemes	26,723	+26,723			

TWITTER









TOP RETWEETED POSTS

TOP MENTIONS BY FOLLOWERS COUNT

Post

Via @Dra_JSR: Week 2 of 3 \$\overline{a}\$ & amp; I think she's getting more into it. This time we used the same pencil together & amp; that... https://t.co/... @gpconservatory I miss it so much, I'll keep sending donations your way when I can to help support. (By @adrieedwards)

3,626

LINKEDIN



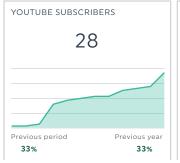




TOP POSTS BY ENGAGEMENT RATE (WITH IMAGE)

Post with im	age	Engageme	ent Rate 🗸	Lik	es	Cli	cks
	Via Sinai Health System: Therapists at Schwab are thankful for places like Garfield Park Conservatory for offering outdoor and socially distanced enjoyable experiences where they can feel safe bringing patients to for an afternoon. Patients were able to learn about plants and flowers, practice pushing their chairs in the community, and	41.4%	+41.4%	7	+7	29	+29
	Check out our front entrance glow up on Central Park Avenue, then reserve a timed ticket to visit our outdoor gardens for some fall joy and restoration. FREE; suggested donation for those who can: \$10 adults/\$5 kids. https://lnkd.in/gMBhgi8 1) Bidens 'Bee Alive' 2) Verbena bonariensis, Canna 'Cannova Bronze Leaf', Salvia 'Wendy's	37.8%	+37.8%	0	=	14	+14
	From the Garfield Park Community Council: Work in Progress—a new mural is coming to Kedzie! Progress was made this past weekend on Kedzie Avenue Fence Mural with a theme of flowers, butterflies, and positive quotes. The mural is on the corner of Kedzie Avenue and Washington Blvd. Community members are painting the	36.0%	+36.0%	7	+7	26	+26
	"Since you cannot get on a plane and go to France, this is the next best thing. It was a flawless September day, not crowded and the high point in my life since Covid. Thank you for the unlifting orbibit and boartiful gardens. For SE 00 you can book a	22.2%	+22.2%	6	+6	14	+14







Thank you for the uplifting exhibit and beautiful gardens. For \$5.00 you can book a time frame to enjoy this lovely inspiration from Claude Monet." -Mary F. K., recent

VIEWS BY VIDEO TITLE

GOOGLE MY BUSINESS



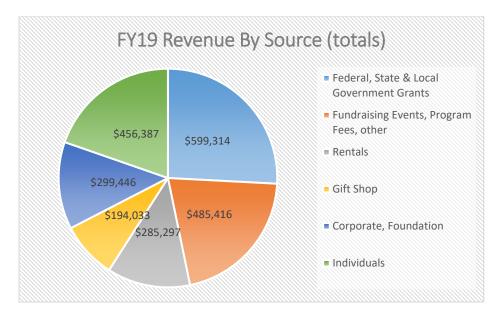


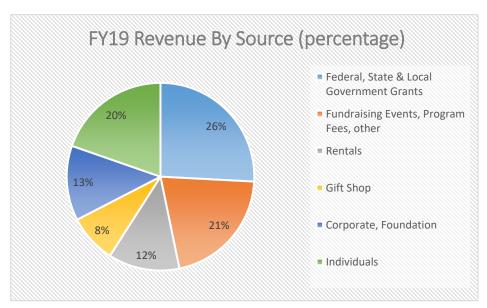


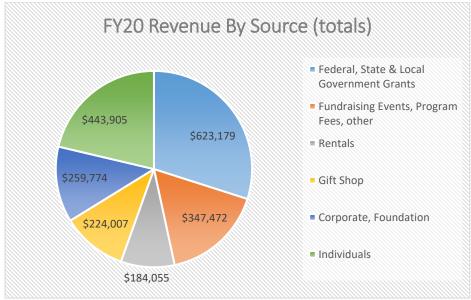
TOP REVIEWS

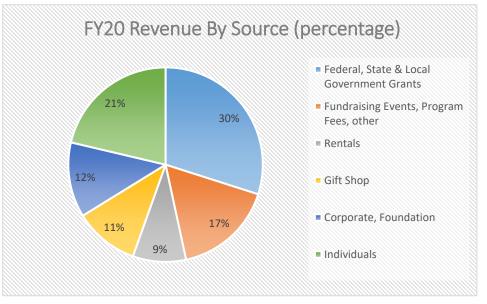
Review	Rating ∨
Riniyah Rogers - No comment	5.0
Martha Silverman - "Amazing for you fellow color lovers of nature."	5.0
JP Andino - "The second largest indoor botanical garden in USA."	5.0
Simon Leclerc - "Loved it, magnificent and calm!"	5.0
Eric Davis - No comment	5.0
Pauline Hall - "Beautiful"	5.0
Kathrin Zima - "Very beautiful and warm! I go all the time and it never gets old"	5.0
Mark Doe - No comment	5.0
Joe Pindelski - No comment	5.0
Nina M - No comment	5.0
Inocencio Cortes - No comment	5.0
Manassawee Srimoragot - No comment	5.0
ATTOUMANI An-yna - No comment	5.0
平山学 - No comment	5.0
Domenico Meschino DPS MEd - "My Meditation Temple"	5.0
Michael Everhart - "A very tranquil experience."	5.0
Molly Schultze - No comment	5.0
Nancyy D - No comment	5.0
Gilbert Tolentino - "One of the rare fall days when weather was just right!"	5.0
A D AD - No comment	5.0
Shawn Peppers - No comment	5.0
Catherine Hussain - "The outside garden is very peaceful to walk through."	5.0
Aisha Nsangou - "Only the outdoor garden is open, but it's still a beautiful experience! Watch out for the bees, we had a territorial wasp foll.	5.0
Shay - "Even though the greenhouse was closed it was still a lovely place to visit on an Autumn day."	5.0
Carey Shea - "Beautiful Monet flower exhibit"	5.0
Josh Simpson - No comment	5.0
Shannon Jones - "Beautiful and 📵 🖫 🥝 🚜 🐯 🐯 "	5.0
Dr. Ratna Chaudhary - "In partnership with the Art Institute of Chicago, the Garfield Park Conservatory & Gardens presents The Flowers of	5.0
Khalid Alnajim - "The place worth to be visited many times to expel negative energy."	5.0
Dave A "Pleasant out door gardens. Didnt see inside yet."	5.0
DMario Isajurk - "The inside is closed due to COVID, but the outside parts are still lovely to look at."	5.0
Lindsey Tortorello - "I love the conservatory! It's so beautiful & I'm so grateful to have it in my backyard!"	5.0
Karen Boyd - "Gardens are beautiful. A nice respite from today's stay at home experience."	5.0
King Papito - No comment	5.0
Carla Monique - No comment	5.0
Sho Nuf - "Go check out some lovely plants here, and enjoy a walk through the garden."	5.0
Nick Christo - "Really wish I went a bit earlier in the year. (Went a few weeks into Fall so not as many plants were still out.) Although the plan	5.0
leslessol - No comment	5.0
Tushar Shah - "Beautiful place. Ample parking. Reserve before you go due to covid."	5.0











Federal, State, Gov't grants	+ 4% (PPP Loan)
Fundraising Events, Program Fees	- 4%
Individuals	+ 1%
Corporate & Foundation	-1%

Gift Shop Rentals + 3%

- 3%

2019 vs. 2020 Attendance, Entrance Revenue and Gift Store Revenue

	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Total
Front Door Attendance	16,643	16,747	24,568	20,627	21,429	16,976	16,630	16,213	12,896	14,752	16,616	20,419	214,516
Front Door Donations	\$ 18,007.77	\$ 23,402.89	\$ 48,068.27	\$ 39,602.38	\$ 41,473.01	\$ 28,783.50	\$ 27,294.92	\$ 27,817.06	\$ 24,294.50	\$ 21,600.91	\$ 29,412.68	\$ 41,008.73	\$ 370,766.62
Gift Shop Revenue	\$ 14,439.86	\$ 19,672.27	\$ 25,516.21	\$ 28,728.42	\$ 25,291.01	\$ 17,331.58	\$ 22,466.67	\$ 20,169.20	\$ 22,658.83	\$ 22,616.60	\$ 24,289.20	\$ 33,445.29	\$ 276,625.14
Total Revenue	\$ 32,447.63	\$ 43,075.16	\$ 73,584.48	\$ 68,330.80	\$ 66,764.02	\$ 46,115.08	\$ 49,761.59	\$ 47,986.26	\$ 46,953.33	\$ 44,217.51	\$ 53,701.88	\$ 74,454.02	\$ 647,391.76
	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Total
Front Door Attendance	22,316	20,926	9,616	-	-	-	2,866	4,378	10,439	9,436	-	-	79,977
Front Door Donations	\$ 41,140.59	\$ 26,134.62	\$ 22,418.05	\$ -	\$ -	\$ -	\$ 10,629.30	\$ 12,071.91	\$ 53,619.93	\$ 40,847.08	\$ 9.20	\$ -	\$ 206,870.68
Gift Shop Revenue	\$ 24,654.14	\$ 28,404.49	\$ 13,562.05	\$ -	\$ -	\$ -	\$ 569.49	\$ 2,068.88	\$ 8,193.18	\$ 7,625.41	\$ 783.57	\$ 4,203.48	\$ 90,064.69
Total Revenue	\$ 65,794.73	\$ 54,539.11	\$ 35,980.10	\$ -	\$ -	\$ -	\$ 11,198.79	\$ 14,140.79	\$ 61,813.11	\$ 48,472.49	\$ 792.77	\$ 4,203.48	\$ 296,935.37
Change in Attendance	34%	25%	-61%	-100%	-100%	-100%	-83%	-73%	-19%	-36%	-100%	-100%	-63%
Change in Donations	128%	12%	-53%	-100%	-100%	-100%	-61%	-57%	121%	89%	-100%	-100%	-44%
Change in Gift Shop	71%	44%	-47%	-100%	-100%	-100%	-97%	-90%	-64%	-66%	-97%	-87%	-67%

2020 Grants Awarded

Foundation, corporate and government grants in 2020 included new support from the Walder Foundation, which awarded the Alliance \$68,000 for a year-long project that includes extensive DEI training for staff as well as an evaluation and re-envisioning of our current community engagement methods to be more responsive and impactful. With this grant we are working to grow participation and strengthen collaborations with like-focused organizations to build a vibrant network for engaging West Side residents in nature and its many benefits. It also supports a primary goal of the Alliance's strategic plan: to establish the Conservatory as "the most inclusive campus for nature education in the nation."

Additionally, the Alliance was awarded a \$595,600 grant from the IDNR's Public Museum Capital Grants Program to renovate the visitor lobby. The funds will provide much needed upgrades to the lobby and reconfigure it to accommodate the Conservatory's growing attendance.

2020 Grants Awarded		
Advocate Bethany Community Health Fund	\$35,000.00	General Operations
Alphawood Foundation	\$30,000.00	General Operations
Aroha Philanthropies	\$25,000.00	Senior Programs
Bank of America Foundation	\$20,000.00	Urban Roots
Circle of Service Foundation	\$25,000.00	2nd installment of a 2-year grant, General Operations
Dr. Scholl Foundation	\$5,000.00	General Operations
IDNR Public Museum Capital Grants Program	\$595,600.00	Lobby Renovation
Illinois Arts Council	\$9,400.00	Arts Programs
Impact Grants Chicago	\$50,000.00	2nd installment of a 2-year grant, Urban Roots
Jocarno Fund	\$8,000.00	General Operations
John R. Halligan Charitable Fund	\$20,000.00	General Operations
MacArthur Fund at Prince Charitable Trusts	\$35,000.00	Arts Programs
Peoples Gas	\$10,000.00	General Operations
PNC Foundation	\$10,000.00	SEED – School Partnership Program
PNC Foundation	\$15,000.00	Youth Programs
Seabury Foundation, The	\$7,500.00	SEED – School Partnership Program
Walder Foundation	\$68,000.00	IDEA – Inclusion, Diversity, Equity, Accessibility training

Annual Donor Listing July 1, 2019 – December 31, 2020

Individuals

Founders Circle \$5,000 - \$25,000

Anonymous Karen Malkin

Ashley Hemphill Netzky Samuel and Ann Mencoff

Mellody Hobson Wendy Paulson
Perrine Knight and Mandy Gittler Tanya Polsky

Paul A. Levy and Mia Park Rebekah Shalit and Ilan J. Shalit

Jensen Society \$1,000 - \$4,999

Troy Baresel S. James Perlow and Sandra Jo Allen

Alan M. Bell Peter and Alicia Pond
Sara and Luke Blanshard John and Kathy Raffetto
Rita and John Canning Todd and Elaine Rapp

Michelle L. Collins

Aaron and Diana Robinson

Melvin L. Cox

Claude Robinson

Anne and Don Edwards

Rahm Emanuel and Amy Rule

Elinor Escamilla

Julia and Gene Robinson

Julia and Kenny Sacks

Tony and Moira Saliba

Dan Fulwiler Judy and Tom Scorza

Theresa Hardiman Margo Morris and Stanley Tamkin

Marguerite Delany Hark Alex Tievsky
James Hevia Thomas J. Wedell

Lindy Hirschsohn Coetzee Dia S. and Edward S. Weil Jr. Rachel Kohler and Mark Hoplamazian Mary Ann and Ben Weprin

Brandon Linton Kimberly and Miles White

Wanda and Kevin McDonald Amanda Williams
Diana Palomar Tiffanie Yau

Fern Circle \$500 - \$999

Gerald W. Adelmann Eliza and Timothy Earle

Ericka Anderson Justine Fedak Richard Assmus and Leah Welty Robin Fern Virginia Beatty Marya Frankel

Tapan BhattFern Circle (continued)Kristopher BrownGerald Freedman

Nathaniel P. Clapp Sally Garon

Charles F. Custer Fern Circle (continued)

Debra Dommen Brent Gibson

Chris-Tia Donaldson John and Clarice Harris

Stephanie Holifield
Matt James
Mary K. Nelson
Dan Lampier
Anonymous

Rhett Lindsay Diane Sakai-Furuta
Gina and Terrence Mullen Lynne and Ralph Schatz

Thomas Murphy Asra Syed

Jen and Bob Van Valkenburg

Deanna Ver Steeg

Patrick and Ann Murtaugh

Conservatory Club \$240 - \$499

Anonymous Peter Ginn

Margaret P. Ackermann

Glenn Anderson

Andrew Hager

Ann Marie Arden

Allison Bacon

Melissa Barone

Yesenia Gonzalez

Andrew Hager

Vanessa Hall

Debra Hammond

Kaleen Healey

Elizabeth and Michael Basile Hirsch-Schwartz Foundation

Myron Becker Jeffrey Hubbell

Ms. Suzanne Bessette-Smith Mark D. Hudson

Lyle Birkey Kathryn and Larry Hymson

Julie Blunier Grace Janda Linda Brummer-Welsh Jon Karelitz

Barbara A. Carney and Paul F. Richard Kendrick Engleman Andrea Kirch

Eileen Carruthers Kelli and Thomas Kline

Soo Choi Susan P Kosyla

John and Kristine Cirn M. Christine Leatherman

Marva and Richmond Clayton

Kendra Cole

Chanel W. Coney

Jayne Daniel

Shari Massey

Sachn Master

Jeanne Mayes

Jacqueline L. McKay

Yolanda Daniel Jacqueline L. McKa Yolanda Daniel Kathryn McNeil

Patrick and Pamela Deady Melissa Mickey and Bruce Brisley
Pankaj Dhawan Conservatory Club (continued)

Sarah Dobbins Stephen Miller
Kimberly Ann Duda Lillian Mitchell
Andrea Edwards Martin Modahl
Emily Emmerman Katherine Morsbach
Patricia Evans Yvonne Murphy

Peter Ganong
Robert E. Nied Jr.
Kevin J Geijer and Jessica Geijer
Andrew Nieland
Dr. Mark Gendleman and Lynn
Franklin Nussbaum

Gendleman Virginia Olsen

Sheyla Padilla Claudia Sedath

Barbara and Robert Perkaus Carla B. Sloan and Edward Sloan

Gina Piemonte Melissa Sloat
Maria Pinto Mary Spyropoulos
Charmaine Reid Douglas Strubel
Marilyn Richards-Jackson Erika Summers

Mark Richman Margaret and Donald Swanton

Kristen Robertson Dr. Ranya Sweis Faasse and Mark Faasse

Noel Rodriguez Darryl Tom
Alice Rooks John Tulloch
Kathryn Ross Ellen Turner

Michael Roytman Ellen and Jerry L. Upton

Kimberly Ruhana

Peter Vale

Susan Vance

David J. Varnerin

Kristyna Ryan Roz Varon

Nora Schneider Suzanne Whiting Steven Schwab Katherine Williams

Natashee Scott Marvin Zonis and Lucy Salenger

Corporations and Foundations

\$200,000 or more Chicago Park District

\$25,000 - \$199,000

Alphawood Foundation

GCM Grosvenor

Guggenheim Capital, LLC

Institute of Museum and Library Services (IMLS)

Impact Grants Chicago

MacArthur Fund for Arts and Culture at Prince Charitable Trusts

PNC Foundation \$15,000 - \$24,999 After School Matters

Bank of America Foundation

John R. Halligan Charitable Fund

Illinois Arts Council

Peoples Gas

\$10,000 - \$14,999

Anonymous

Anonymous Fund of Central Indiana Community Foundation

ComEd

DRW

Expedia Group (Orbitz, Cheap Tickets & Travelocity)

IMC Chicago Charitable Foundation

\$5,000 - \$9,999

Anonymous

BMO Harris Bank

Department of Cultural Affairs and Special Events (DCASE)

Frank G. and Gertrude Dunlap Fund

East Bank Storage

Marshall and Jamee Field Family Fund

Jocarno Fund

The Seabury Foundation

\$1,000 - \$4,999

Margaret S. and Philip D, Block, Jr. Family Fund

Charities Aid Foundation of America

The Chicago Community Trust

CIBC Bank

Clayco Inc.

Columbia College Chicago

Empty Bottle Presents LLC

Fuzzy Math, LLC

Mesirow Financial

The Harvey L. Miller Family Foundation

Office of the City Treasuer

Polsinelli

The Sondheimer Family Charitable Foundation

Takeda Pharmaceuticals North America

Ulta

William Blair and Company

\$240 - \$999

Anonymous

A5 Inc.

AT&T Foundation

Benevity Community Impact Fund

Angela Brock-Kyle & Bernard Kyle Charitable Fund

Cengage Learning

Essentra

Gray Hunter Stenn LLP

Invenergy
The Kalousdian-Lawrence Family Fund
Kirn-Levinson Family Fund
Microsoft
Numerator
Salesforce

Volunteer Groups

AT&T

Blue Cross Blue Shield of Illinois

Cengage Learning

Chicago Cares

Chicago Houseplant Club

DocuSign

Environmental Law & Policy Center

Essentra

Guggenheim Partners

Invenergy

Isobar

Microsoft

Northside Ladies Group

Numerator

Peace Corps

PNC

Salesforce

Southside Occupational Academy

Treasury Wine Estates

Tula Yoga

In-Kind Contributors

16" On Center

Arami

BellaRu Catering

Boxed Water

Cadre Noir LLC

CH Distillery

Cream Wine Company

Flat & Point

Food For Thought Catering Group

Great Lakes Bottling Co.

HaiSous / Ca Phe Da

Jewell Events Catering

Lagunitas

Pacific Standard Time

Paul Mitchell School

Pub Royale

Topochico

Virtue Cider

Community Partners

After School Matters

Al Raby High School

Breakthrough Urban Ministries

Brian Kinyon Photography

Chicago Architecture Foundation

Chicago Area Origami Society

Chicago Arts and Music Project

Chicago Bonsai Club

Chicago Cares

Chicago Herpetological Society

Chicago Public Schools CTE Department

Chicago West Community Music Center

Empty Bottle Presents

Garfield Park Community Council

Garfield Park Garden Network

GlennArt Farm

The Hatchery

Illinois Craft Brewers Guild

Imperfect Produce

Incredible Bats

Inspiration Kitchens

Joffrey Community Engagement Exelon Strobe Dancers

Juicebox Concert Series

Lincoln Park Zoo

Midwest Bonsai Society

My Chi My Future

Night out in the Parks

Old Town School of Folk Music

Open House Chicago

Openlands

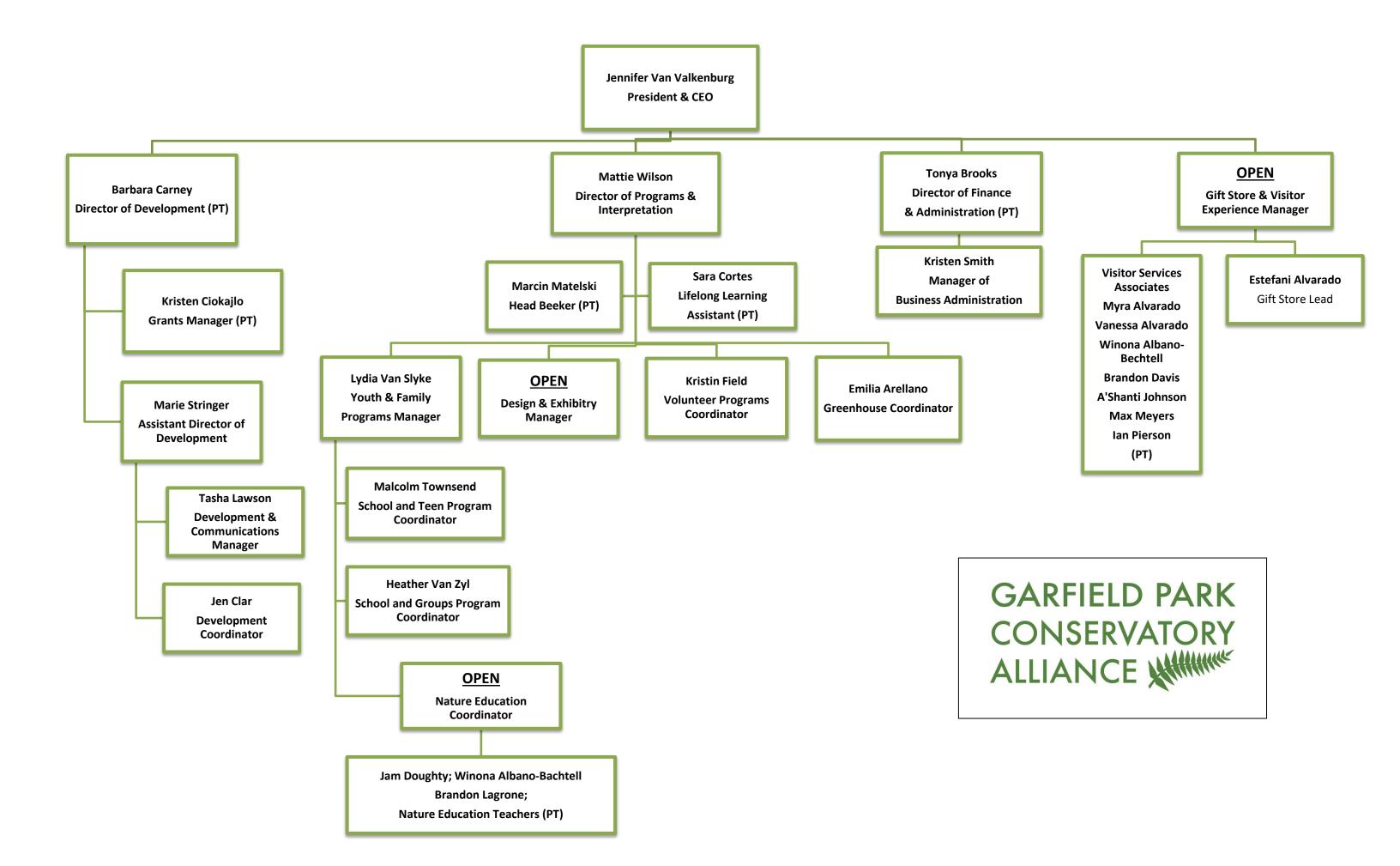
Poems While You Wait

Revolution Workshop

S.A.C.R.E.D

Suder Montessori Magnet School

U of I Extension Master Gardeners





Board of Directors 2020-2021

Name	Title	Affiliation			
		Prairie Management &			
Paul Levy, Chair	CEO	Development			
Paul A. Labonne, Vice	VP, Community Reinvestment				
Chair	Officer	PNC Bank			
Henry Krasnow, Treasurer	Attorney	Sugar Felsenthal Grais & Hammer LLP			
Peter Schlossman,	7 thomby				
Secretary	Architect	Bailey Edward Architects			
	SVP, Middle Market Commercial	,,			
David Bacon	Banking	Bank of America			
Cornell Barnett	Retired	ComEd			
Alan Bell	Attorney	Charity & Associates P.C.			
Mary Clare Bonaccorsi	Attorney	Polsinelli			
Melvin Cox	Director	Bridge Consulting			
Elinor Escamilla	Wealth Advisor	William Blair & Co			
Vanessa Hall	Manager of Media Relations	Peoples Gas & North Shore Gas			
John Harris	Principal	A5 Group Inc.			
Reggie Moore	SVP Sales, Marketing & Innovation	Land O'Frost Foods			
Mary Nelson	Executive Director	Council for the Parliament of the World's Religions			
Diana Palomar	VP, Community Engagement	ABC 7 Chicago (WLS-TV)			
Aaron Robinson	Marketing Science Partner	Facebook			
Erika Summers	VP, Corporate Events	Ariel Investments			
Amanda Williams	Artist	Amanda Williams Gallery			

2020 Changes to the Board of Directors

Resigned:

- Troy Baresel, Retired CFO, Lincoln Park Zoo
- Luke Paskevich, Architect, Paskevich & Associates
- Glenna Mo, Real Estate Developer, Eastern Pioneer Realty, Inc.

Elected:

- David Bacon, Bank of America
- Elinor Escamilla, William Blair & CO

No changes were made in officer positions